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SAT Radio Communications, LTD., dba Industrial Communications

APPENDIX C – PRICING INDEX

DIR-CPO-6099

RFO-595 Emergency Preparedness, Disaster Recovery Information Technology (IT) Products and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
Hardware			
BK Technologies	Hardware	35.00%	N/A
David Clark	Accessories	15.00%	N/A
iCOM	Hardware	27.50%	N/A
JPSRaytheon	Hardware	5.00%	N/A
Klein	Accessories	15.00%	N/A
Maxon	Hardware	25.00%	N/A
Motorola	Accessories	25.00%	N/A
Motorola	P25 Radios	11.00%	N/A
Motorola	Pagers	20.00%	N/A
Motorola	Repeaters & Radios	33.00%	N/A
National 2-ways	Accessories	5.00%	N/A
Network Innovations	Hardware	5.00%	N/A
Power Products	Accessories	20.00%	N/A
Ritron	Hardware	12.00%	N/A
SecureTech	Hardware	10.00%	N/A
Seon (A Safe Fleet Brand)	Hardware	10.00%	N/A
Stone Mountain	Accessories	5.00%	N/A
Tait	Hardware	20.00%	N/A
Bosch	Hardware	15.00%	N/A
Visiplex	Hardware	5.00%	N/A
Whelen Mass Notification	Hardware	10.00%	N/A
Related Services /Professional Services Provided by the Prime Vendor or It's Resellers and Subcontractors			
Industrial Communications	Installation, Technical & Rental Equipment Services	17.00%	Hourly

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.